Amdt. Dated July 28, 2005

Reply to Office Action of May 25, 2005

## Amendments to the Claims:

Please amend the claims as follows:

 (currently amended) A process for profiling an organization having members comprising:

presenting to members a user interface to a database that contains a plurality of processes of the organization and, for each process, a plurality of selectable characterizations of the process;

receiving selections from members through the user interface of one or more of the characterizations of one or more of the processes, including selections of one or more characterizations of the same process by at least two members to ring the selections of the characterizations made by the members, including the selections of one or more characterizations of the same process by at least two members, along with an identification of the members that made the selections;

comparing the selections made by <u>one or more of the members to the</u> selections made by other members to evaluate one or more of the processes the members, including the selections of one or more characterizations of the same process by at least two members; and

generating a presentation-concerning based on the results of the evaluation the selections made by the members, including the selections of one-or-more characterizations of the same process by at least two members.

2. (original) The process of Claim 1 wherein the presentation includes an identification of an inconsistency in the characterizations of the same process by at least two members.

## (canceled)

4. (currently amended) The process of Claim  $\underline{1}$  wherein at least some of the processes are job functions in the organization.

Serial No.: 10/625,220 Amdt. Dated July 28, 2005

Reply to Office Action of May 25, 2005

Attorney Docket No.: 067182-011

5. (currently amended) The process of Claim 4 further including:
receiving from a member a date when the member began or ended a job
function. ; and

storing the date received.

- 6. (original) The process of Claim 4 wherein at least some of the selectable characterizations of a job function are systems that are used with the job function.
- 7. (original) The process of Claim 4 wherein at least some of the selectable characterizations of a job function are organizations that are involved with the job function.
- 8. (original) The process of Claim 4 wherein at least some of the selectable characterizations of a job function are products or services associated with the function.
- 9. (currently amended) The process of Claim 4 further including receiving from a member a time frame for performing a job function and storing the received time frame.
- 10. (original) The process of Claim 4 wherein at least some of the selectable characterizations of a job function are one or more processes that precede the job function.
- 11. (original) The process of Claim 4 wherein at least some of the selectable characterizations of a job function are inputs to or outputs from the job function.
- 12. (original) The process of Claim 11 wherein at least some of the selectable characterizations of a job function include an identification of what is delivered in connection with an input to or output from the job function.

Serial No.: 10/625,220 Amdt, Dated July 28, 2005

Reply to Office Action of May 25, 2005

Attorney Docket No.: 067182-011

- 13. (original) The process of Claim 12 wherein what at least some of the selectable characterizations of a job function include a description of how an item is delivered in connection with an input to or an output from the job function.
- 14. (original) The process of Claim 11 wherein at least some of the selectable characterizations of a job function include an identification of what action the member takes in connection with an input to or an output from the job function.
- 15. (original) The process of Claim 11 wherein at least some of the selectable characterizations of a job function include the importance of an input to or an output from the job function.
- 16. (original) The process of Claim 11 wherein at least some of the selectable characterizations of a job function include an identification of what action the member takes in connection with an input to or an output from the job function.
- 17. (original) The process of Claim 11 wherein at least some of the selectable characterizations of a job function include an identification of a time frame for receiving the input to or output from the job function.
- 18. (original) The process of Claim 11 wherein at least some of the selectable characterizations of a job function include a trigger for an input to or output from the job function.
- 19. (original) The process of Claim 1 wherein the user interface prompts the member to make a selection.
  - 20 (original) The process of Claim 19 wherein the prompt includes a question.

Attorney Docket No.: 067182-011

Serial No.: 10/625,220 Amdt. Dated July 28, 2005

Reply to Office Action of May 25, 2005

- 21. (original) The process of Claim 19 wherein the user interface includes a first area for the member to make a selection in response to the prompt.
- 22. (original) The process of Claim 21 wherein the first area includes a drop-down box.
  - 23. (currently amended) The process of Claim 21 wherein: the first area areas only allows the member to make a single selection; the user interface includes a second area for the member to make selections; and wherein the second area areas allows the member to make multiple selections.
- 24. (original) The process of Claim 21 wherein the user interface presents a series of prompts and includes an overview area that visually illustrates the location of the current prompt in the series of prompts.
- 25. (original) The process of Claim 24 wherein the member alters the sequence of prompts by selecting an item in the overview area other than the current prompt.
- 26. (original) The process of Claim 1 wherein the user interface is presented to different members on different computers.
- 27. (original) The process of Claim 1 wherein at least some of the characterizations are arranged in a hierarchical format from general to specific and where members select characterizations by navigating through the hierarchical format from general to specific.
- 28. (original) The process of Claim 1 wherein only a single characterization may be selected for a single process.
- 29. (original) The process of Claim 1 wherein a plurality of characterizations may be selected for a single process.

Serial No.: 10/625,220 Amdt. Dated July 28, 2005

Reply to Office Action of May 25, 2005

Attorney Docket No.: 067182-011

- 30. (canceled)
- 31. (currently amended) A system for profiling an organization having members comprising a database management system, an associated database, and at least one member station configured to:

present to members a user interface to a database that contains a plurality of processes of the organization and, for each process, a plurality of selectable characterizations of the process;

receive selections from members through the user interface of one or more of the characterizations of one or more of the processes, including selections of one or more characterizations of the same process by at least two members;

store the selections of the characterizations made by the members, including the selections of one or more characterizations of the same process by at least two members, along with an identification of the members that made the selections;

compare the selections made by <u>one or more of the members to the selections</u>

made by other members to evaluate one or more of the processes, including the selections of

one or more characterizations of the same process by at least two members; and

generate a presentation <u>based on the results of the comparison</u> concerning the selections made by the members, including the selections of one-or-more characterizations of the same process by at least two members.

Claims 32 - 42 - (canceled)

- 43. (new) The process of Claim 1 wherein the evaluation of one or more processes includes evaluating the interaction between members.
- 44. (new) The process of Claim 43 wherein the processes include job functions, and wherein at least some of the characterizations to the job functions include inputs to or outputs from the job functions.

Attorney Docket No.: 067182-011

Serial No.: 10/625,220 Amdt. Dated July 28, 2005

Reply to Office Action of May 25, 2005

- 45. (new) The process of Claim 44 wherein the evaluation of the interaction between members includes evaluating the inputs to and outputs from the job functions.
- 46. (new) The process of Claim 44 wherein the evaluation of the interaction between members includes comparing the output from a first one of the job functions to the input of a second one of the job functions.
- 47. (new) The process of Claim 1 wherein the evaluation of one or more processes includes determining whether an inconsistency exists in the characterizations of the same process by at least two members.
  - 48. (new) The process of Claim 47 wherein the processes include job functions.
- 49. (new) Computer readable media embodying a program of instructions executable by a computer to perform a method of profiling an organization, the method comprising:

presenting to members a user interface to a database that contains a plurality of processes of the organization and, for each process, a plurality of selectable characterizations of the process;

receiving selections from members through the user interface of one or more of the characterizations of one or more of the processes:

comparing the selections made by one or more of the members to the selections made by other members to evaluate one or more of the processes; and

generating a presentation based on the results of the evaluation.

- 50. (new) The computer readable media of Claim 49 wherein the evaluation of one or more processes includes evaluating the interaction between members.
- 51. (new) The computer readable media of Claim 50 wherein the processes include job functions, and wherein at least some of the characterizations to the job functions include inputs to or outputs from the job functions.

Serial No.: 10/625,220 Amdt. Dated July 28, 2005 Reply to Office Action of May 25, 2005 Attorney Docket No.: 067182-011

- 52. (new) The computer readable media of Claim 51 wherein the evaluation of the interaction between members includes evaluating the inputs to and outputs from the job functions.
- 53. (new) The computer readable media of Claim 51 wherein the evaluation of the interaction between members includes comparing the output from a first one of the job functions to the input of a second one of the job functions.
- 54. (new) The computer readable media of Claim 49 wherein the evaluation of one or more processes includes determining whether an inconsistency exists in the characterizations of the same process by at least two members.
- 55. (new) The computer readable media of Claim 54 wherein the processes include job functions.